

# REDBEARD SOLUTIONS LLC

## CAPABILITY STATEMENT

redbeardtampa.com | 813-704-0374 | amanda@redbeardtampa.com

Point of Contact: Amanda Knoll, Managing Member

Redbeard Solutions LLC is a small business delivering practical IT infrastructure, secure automation, and rapid deployment support for government and commercial customers. The firm is co-owned and operated by two U.S. Army veterans, with Amanda Knoll serving as managing member. Together they bring 28 years of IT experience spanning network operations, infrastructure modernization, disaster recovery, and field execution across multi-site environments.

### AT A GLANCE

- Plant City, Florida based
- Senior-led engagements
- Rapid onsite support across Tampa Bay
- Direct, practical, low-overhead execution

### CORE COMPETENCIES

- Infrastructure and cloud design for high-availability networks and hybrid disaster recovery.
- Strategic IT advisory, fractional IT leadership, and technology roadmap planning.
- Network engineering including VLANs, VPNs, IPSEC, GRE tunneling, and multi-site connectivity.
- Edge AI and automation using local-first LLM prototypes and Python-based infrastructure tooling.
- Rapid deployment support for mobile device migrations, hardware rollouts, and operational cutovers.

### DIFFERENTIATORS

- Military-grounded discipline from two U.S. Army veterans, including Signal Corps expertise.
- Principal-level leadership on every engagement rather than junior handoff delivery.
- Strong fit for customers that need secure, privacy-conscious, local-first solutions.
- Lean operating model that supports quick response and competitive pricing.
- Ability to bridge strategy, engineering, deployment, and operational follow-through.

### SELECTED PAST PERFORMANCE

**National Pool Partners:** Led a 500+ mobile device migration and Meraki MDM implementation.

**Penske:** Managed a national CCTV infrastructure rollout across more than 350 sites.

**Wind Talker Innovations:** Architected AWS services and automated disaster recovery using Python and Terraform.

**ADT / Cam Connections:** Managed a \$250K+ budget and implemented 20+ server failover clusters.

### COMPANY DATA

**UEI:** YVFNM2YSUN13

**CAGE Code:** 1AHY5

**Business Status:** Small Business

**NAICS:** 541512 (Primary), 541511, 541519, 541611

*Redbeard Solutions LLC supports customers that need dependable infrastructure, practical technology leadership, and execution that can move from design to deployment without unnecessary overhead.*